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95 Fisher Street, Fullarton, SA, 5063

Education

Bachelor of Science Degree

Flinders University of South Australia

1983 – 1987

Skills

- Strong understanding of business transformation
- Highly focussed strategic thinking
- Excellent knowledge of process improvement
- Strong analytical, problem solving, and reporting skills
- Excellent oral, written communication, and interpersonal skills

Accreditations

AGSVA NV1

Consultant with extensive cross-sector experience

working with both industry and government. I understand different stakeholders' needs from start-up businesses to multinationals in focus sectors of Manufacturing, Defence, Future Mobility, Space, Food & Agribusiness, and Renewable Energy. Successfully designed, developed, and implemented business growth strategies using analytical techniques. Excellent communication and presentation skills.

Experience

Sep 2019 – Current

Director

Active Services Pty Ltd, Adelaide South Australia

- Designed and implemented sector transition strategy that successfully diversified manufacturing business capability to access other industry sectors
- Provided support to executive management on Defence projects that raised business profiles and identified new customer opportunities
- Implemented change management for adoption of new processes, technologies, and systems
- Conducted feasibility studies for clients focussed on growing manufacturing capability in Australia
- Provided business cases and presentations for Defence clients to support business growth
- Assisted businesses to access financial assistance in the form of grants
- Successfully undertook embedded business development activities for clients

Apr 2018 – May 2019

Business Development Manager Future Industries and Advanced Manufacturing

Dept of Trade, Tourism and Investment, Government of South Australia

- Responsible for establishing and sustaining communications with future industry and government, business attraction, expansion, and strategy development
- Problem solving and troubleshooting
- Securing private investment for South Australia