

Who We Are

Aktive Services provides expert consulting services to solve problems that prevent business from growing and winning Defence business.

Established in 2019 in Adelaide, South Australia, we help startups and established businesses by drawing from our broad experience working in industry and government.

With extensive business and government expertise, **we empower defence industry** with the right information to make decisions to help businesses thrive.

Strong supporters of sovereign manufacturing capability in any sector, we can also assess the feasibility of manufacturing components or products locally in Australia.

Core Competencies

Experience—several decades of working in business and within government gives us knowledge and expertise from both private and public sectors, which is vital to understanding the expectations and needs of both sides.

Understanding—it's your business, and we listen to you. We don't tell you how to run your business. Instead, we build your knowledge into systems, processes, and a bespoke approach to solve your problems. Only you have the authority to spark change and make a difference.

Support—Aktive Services is a conduit to a strong support network established over time that can assist your business to navigate government, reach decision makers, and get answers when others cannot.

Communication—we know what stakeholders want and how to engage with them thanks to years of experience dealing with high-ranking individuals including senior government and industry leaders.

Services

Whether you are expanding your existing business or partnering with others, we provide an end-to-end professional service from concept to planning and design to implementation.

Our services include:

- Strategic Business Development
- Business Capability Assessment
- Writing Business Plans
- Analytics and Reporting
- Grant Applications
- Finding Commercial Partners
- Agency Services
- Project Management
- Implementation Support
- Government Relations (written and oral)
- Stakeholder Engagement

Key Clients & Associations



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